

Dear World,

Will you join us?

Yours, Cambridge



UNIVERSITY OF
CAMBRIDGE

Careers in Development
and Alumni Relations

Where the best minds gather

The University of Cambridge

For 800 years, the University of Cambridge has championed brilliant minds, facilitating collaboration and encouraging the creation of world-changing ideas. The research that Cambridge produces affects us all.

As one of the world's best universities in one of the UK's most beautiful cities, we drive world-changing research and teaching across an extraordinary range of fields, all of which have been supported by philanthropy. We recognise the power of partnership to achieve more together than in isolation.

Senior Associate Director, London

Responsible for developing and implementing the major gifts fundraising and engagement plan for London, the Senior Associate Director will build on existing relationships to continue to develop networks and further develop philanthropic opportunities. You will also identify new opportunities and build a sustainable and ambitious fundraising programme. As a member of the International and Regional Programmes Team, you will report to the Director of International and Regional Programmes and manage one direct report.



Do you want to make a difference?

The Role

The position of Senior Associate Director, London, is an opportunity to join our friendly, dynamic and innovative team where you will be able to visibly contribute to solutions to the world's most challenging questions. Working with some of the University's most important and longstanding London-based supporters, you will have the opportunity to work on six- and seven- figure gifts, securing philanthropic support for priorities as wide-ranging as Food Security, Widening Participation, a new Children's Hospital, Conservation Solutions, Reproductive Health, Sport and the Performing Arts.

Experience

If you have the following experience, we'd love to hear from you:

- Proven track record in major gifts fundraising or equivalent
- The ability to engage key internal stakeholders to work towards common goals and outcomes
- An ability to work as part of a wider professional team and to contribute to the development of fundraising for Collegiate Cambridge as a whole

Terms & Conditions

- Location: This role is based in central Cambridge; however the successful candidate may need to work remotely in the first instance. An element of remote working long-term will be considered. This can be discussed at interview.

The postholder will need to be able to travel frequently to the London area as well as occasionally travel within the UK.

- Salary: £55,751 to £64,604
- Annual leave: 33 days plus Bank Holidays, but including fixed periods at Christmas when the Department/office is closed. The period for calculating entitlement to annual leave in any particular year is the academic year: that is, 1 October to 30 September
- Pension eligibility: Universities Superannuation Scheme (USS) Pension scheme details are available on the University web pages at:
www.pensions.admin.cam.ac.uk

Commitment to philanthropy

Development and Alumni Relations at the University of Cambridge

Collegiate Cambridge has a long history of commitment to philanthropy and success in fundraising, and is a leader in the sector. We have transformed Higher Education fundraising and launched an ambitious campaign in 2015. The “Dear World... Yours, Cambridge” campaign for the University and Colleges of Cambridge is raising £2 billion to continue to respond to the world’s greatest challenges. For more information on the Campaign, please visit www.cam.ac.uk/YoursCambridge.

About us

With more than 130 staff members, Development and Alumni Relations is a lively, collaborative and stimulating place to work. We are a team that enjoys each other’s company and makes time to have fun whether that’s baking competitions, book clubs or fundraising for local Cambridge charities with our ‘Small Change for Change’ initiative.

There is a clear understanding that our success is based on the collective and working collaboratively. We come from many different backgrounds and nationalities, and value the strength that comes with difference. We are committed to being a team that promotes mutual understanding and encourages different perspectives. We know the positive contribution that diversity brings to our workforce.

We are proud of our Major Gift Learning Series – a bespoke fundraising curriculum based on research-driven best practice in the fundraising industry, an exciting and career-building development and learning programme for staff. For more about us, please visit www.philanthropy.cam.ac.uk/careers/staff-voices.

Are you ready to join us?

How to apply

To apply for this vacancy and for further information about this role:

Please visit the University's job opportunities page at

www.philanthropy.cam.ac.uk/careers/jobs/dar

The closing date for this position is: 3rd March 2021

The University actively supports equality, diversity and inclusion and encourages applications from all sections of society.

If you have further queries about this post, please contact:

DARTalentManagement@admin.cam.ac.uk

