

Dear World,

Will you join us?

Yours, Cambridge



UNIVERSITY OF
CAMBRIDGE

Careers in Development
and Alumni Relations

Where the best minds gather

The University of Cambridge

For 800 years, the University of Cambridge has championed brilliant minds, facilitating collaboration and encouraging the creation of world-changing ideas. The research that Cambridge produces affects us all.

As one of the world's best universities in one of the UK's most beautiful cities, we drive world-changing research and teaching across an extraordinary range of fields, all of which have been supported by philanthropy. We recognise the power of partnership to achieve more together than in isolation.

Cambridge University Health Partners

Cambridge University Health Partners (CUHP) is a truly extraordinary partnership. The most significant and integrated biomedical campus in the world, it is at the forefront of many of the most exciting and emerging aspects of new developments in healthcare. We move swiftly to turn scientific breakthroughs into effective treatments, delivering longer, healthier, happier lives for everyone.



Do you want to make a difference?

The Role

We are looking for a fundraising leader with real drive – someone who wants to make a difference in the world.

CUHP has extraordinary aspirations and philanthropic giving is key to achieving these. The Director of Development will drive and deliver philanthropic giving for some of the most exciting projects globally including a new Children's Hospital, a Cancer Centre, and new approaches to diagnosing, treating and perhaps even preventing diseases such as Alzheimer's, schizophrenia, multiple sclerosis, and heart and lung disease.

Leading a team of five senior fundraising professionals, you will be responsible for identifying and securing principal gifts in excess of £10 million whilst working with some of the University's most senior donors and volunteers. This role is a unique and career-defining opportunity to secure transformational gifts, working at the highest levels, to impact medicine and healthcare now and for future generations.

Experience

If you have the following experience, we'd love to hear from you:

- Extensive principal gift fundraising skills and experience of delivering 7-8 figure solicitations
- Demonstrable evidence of managing and delivering a successful major gifts programme
- Knowledge and understanding of higher education or not-for-profit philanthropy
- Experience of building and maintaining mutually beneficial partnerships and networks, both internally and externally, to create funding opportunities

Terms & Conditions

- Location: Central Cambridge, however the successful candidate may need to work remotely in the first instance. We welcome discussions on flexible working
- Salary: Highly competitive
- Annual leave: 33 days plus Bank Holidays, but including fixed periods at Christmas when the Department/office is closed. The period for calculating entitlement to annual leave in any particular year is the academic year: that is, 1 October to 30 September
- Pension eligibility: Universities Superannuation Scheme (USS) Pension scheme details are available on the University web pages at: www.pensions.admin.cam.ac.uk

Commitment to philanthropy

Development and Alumni Relations at the University of Cambridge

As the first university in Europe to raise more than £1 billion during a capital campaign, Collegiate Cambridge has a long history of commitment to philanthropy and success in fundraising. We have transformed Higher Education fundraising and launched an ambitious campaign in 2015. The “Dear World... Yours, Cambridge” campaign for the University and Colleges of Cambridge is raising £2 billion to continue to respond to the world’s greatest challenges. For more information on the Campaign, please visit www.cam.ac.uk/YoursCambridge.

About us

With more than 130 staff members, Development and Alumni Relations is a lively, collaborative and stimulating place to work. We are a team that enjoys each other’s company and makes time to have fun whether that’s baking competitions, book clubs or fundraising for local Cambridge charities with our ‘Small Change for Change’ initiative.

There is a clear understanding that our success is based on the collective and working collaboratively. We come from many different backgrounds and nationalities, and value the strength that comes with difference. We are committed to being a team that promotes mutual understanding and encourages different perspectives. We know the positive contribution that diversity brings to our workforce.

We are proud of our Major Gift Learning Series – a bespoke fundraising curriculum based on research-driven best practice in the fundraising industry, an exciting and career-building development and learning programme for staff. For more about us, please visit www.philanthropy.cam.ac.uk/careers/staff-voices.

Are you ready to join us?

How to apply

To apply for this vacancy and for further information about this role:

Please visit the University's job opportunities page at
www.philanthropy.cam.ac.uk/careers/jobs/dar

The closing date for this position is: 14 February 2021

The University actively supports equality, diversity and inclusion and encourages applications from all sections of society.

If you have further queries about this post, please contact:

DARTalentManagement@admin.cam.ac.uk

