

Dear World,

Will you join us?

Yours, Cambridge



UNIVERSITY OF
CAMBRIDGE

Careers in Development
and Alumni Relations

Where the best minds gather

The University of Cambridge

For 800 years, the University of Cambridge has championed brilliant minds, facilitating collaboration and encouraging the creation of world-changing ideas. The research that Cambridge produces affects us all.

As one of the world's best universities in one of the UK's most beautiful cities, we drive world-changing research and teaching across an extraordinary range of fields, all of which have been supported by philanthropy. We recognise the power of partnership to achieve more together than in isolation.

The Cambridge Conservation Initiative

The Cambridge Conservation Initiative (CCI) is a unique collaboration between the University of Cambridge and leading internationally-focused biodiversity conservation organisations. Its mission is to tackle one of the greatest challenges facing society today – to secure a sustainable future for biodiversity and society. Delivering change and practical solutions requires institutions, and the people who work in them, to cross traditional boundaries between research, policy and practice, between disciplines and between cultures. This ethos is at the heart of CCI's vision to transform the global understanding and conservation of biodiversity.



Do you want to make a difference?

The Role

We are looking for an outstanding individual to lead major gift fundraising for CCI - someone who wants to make a difference in the world.

Philanthropy is essential to CCI's ability to deliver the solutions to climate change, the rapid loss of biodiversity and nature's relationship with humanity that we need now. As Associate Director, CCI, you will help leverage partnerships with world class academics and leaders across the University to deliver significant philanthropic income, generating six- and seven-figure gifts from individuals, trusts and foundations, and companies in the UK and internationally.

This role provides an excellent opportunity for someone who is entrepreneurial, passionate and innovative, and is looking to have a major impact on a world-renowned institution.

Experience

If you have some or all of the following, we'd love to hear from you:

- Proven track record in major gifts fundraising and/or management of key relationships with high net worth individuals, corporates, or trusts & foundations
- A strong interest in conservation and an ability to communicate its importance and impact on the world
- The ability to engage key internal stakeholders to work towards common goals and outcomes
- An ability to work as part of a wider professional team and to contribute to the development of fundraising for Collegiate Cambridge as a whole

Terms & Conditions

- Location: Central Cambridge, however the successful candidate may need to work remotely in the first instance. We welcome discussions on flexible working
- Salary: £41, 526 - £52, 559 (Grade 9)
- Annual leave: 33 days plus Bank Holidays, but including fixed periods at Christmas when the Department/ office is closed. The period for calculating entitlement to annual leave in any particular year is the academic year: that is, 1 October to 30 September
- Pension eligibility: Universities Superannuation Scheme (USS) Pension scheme details are available on the University web pages at: www.pensions.admin.cam.ac.uk

Commitment to philanthropy

Development and Alumni Relations at the University of Cambridge

As the first university in Europe to raise more than £1 billion during a capital campaign, Collegiate Cambridge has a long history of commitment to philanthropy and success in fundraising. We have transformed Higher Education fundraising and launched an ambitious campaign in 2015. The “Dear World... Yours, Cambridge” campaign for the University and Colleges of Cambridge is raising £2 billion to continue to respond to the world’s greatest challenges. For more information on the Campaign, please visit www.cam.ac.uk/YoursCambridge.

About us

With more than 130 staff members, Development and Alumni Relations is a lively, collaborative and stimulating place to work. We are a team that enjoys each other’s company and makes time to have fun whether that’s baking competitions, book clubs or fundraising for local Cambridge charities with our ‘Small Change for Change’ initiative.

There is a clear understanding that our success is based on the collective and working collaboratively. We come from many different backgrounds and nationalities, and value the strength that comes with difference. We are committed to being a team that promotes mutual understanding and encourages different perspectives. We know the positive contribution that diversity brings to our workforce.

We are proud of our Major Gift Learning Series – a bespoke fundraising curriculum based on research-driven best practice in the fundraising industry, an exciting and career-building development and learning programme for staff. For more about us, please visit www.philanthropy.cam.ac.uk/careers/staff-voices.

Are you ready to join us?

How to apply

To apply for this vacancy and for further information about this role:

Please visit the University's job opportunities page at
www.philanthropy.cam.ac.uk/careers/jobs/dar

The closing date for this position is: 9th June 2021

The University actively supports equality, diversity and inclusion and encourages applications from all sections of society.

If you have further queries about this post, please contact:

DARTalentManagement@admin.cam.ac.uk

